



C Love good food? Love Plassey Food.



Supplier features in this issue:

Favoloso Pizza

Bluebell Falls Goats Cheese

Valentia Island Ice Cream

Prestige Foods Artisan Desserts

One stop shop to the foodservice industry

## Plassey Food – The Menu Magazine, June 2016

# We are committed to giving you the best price possible!

It this month's edition of The Menu Magazine we introduce the best offers we have for you, marked with the following:

This month we feature the following suppliers:

- FavoLoso Italian Style Pizza
- · Bluebell Falls Goats Cheese
- Valentia Island Ice Cream & Sorbets
- · Prestige Foods Artisan Desserts

And if you love good food ....do try the tasty pork loin with Prosciutto, Emmental cheese and sage recipe on page 3.

Best regards,

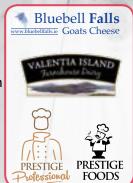
Don Flynn & Tom Magner Directors



# Amazing food from local suppliers

Plassey Food is all about bringing you amazing food from local suppliers.

And that is just what we have for you in this edition of The Menu Magazine with great goats cheese from County Cork and fabulous desserts and ice cream from Co. Kerry.



### Continuous improvements

Our ultimate goal is to provide you - our customer - with a quality experience, meeting or exceeding your expectations, with each and every order placed.

In order to do just that we are working continuously to improve our service to you, as our service is what makes us different.

Soon we will start with a new picking system in our warehouse facility in Rathkeale to improve efficiencies when preparing your orders for delivery. This new picking system will reduce the error margin of orders going wrong and will even further improve our success rate for ontime deliveries.

### **Sourcing Products**

If you are looking for a particular product then please contact Plassey Food, call our Telesales staff on (069) 63500 or contact your regional sales representative – see www.plasseyfood.ie for details - and we will assist you in your search to find the required product.



## Tasty Chicken



Fresh Chicken Supreme 8oz x 20 Code: 70001 Was €28.00 NOW €25.00



Fresh Chicken Supreme 10oz x 20 Code: 70002 Was €35.00 NOW €30.00



1400g Double Breast 15pce Code: 3235 Was €43.50 NOW €35.50



1600g Double Breast 15pce Code: 3245 Was €54.00 NOW €44.00



Chicken x 6 Code: 1020 Was €32.00



## Sourcing Products

Chicken is an excellent source of protein in the diet. It is naturally low in carbohydrates. Chicken is a good source of Vitamin B3 and Vitamin B6 and is also a good source of minerals including iron.

Generally chicken breast meat contains the lowest level of fat, followed by skinless thigh and drumsticks. Removing the skin from the chicken portion considerably lowers the overall fat content of the meat.

# **Skeaghanore Duck**

## The Highest Quality

Skeaghanore ducks, from West Cork, are hand-reared, bedded on straw. and fed on a 100% natural cerealbased diet.

The end product is exceptionally succulent and tasty. What's more, chefs also point out another secret ingredient: the salt-laden air from nearby Roaring Water Bay, which lends an intriguing salty taste to Skeaghanore ducks.

It is no wonder that Skeaghanore ducks are a regular feature on the menus of top chefs in the Southwest of Ireland for many years.



Skeaghanore Whole Duck 2200g Code: 72012 Was €6.95/kg NOW €5.75/kg



Skeaghanore Fresh Duck Breast 4 pck Code: 72013 Was €24.00/kg NOW €19.95/kg



Skeaghanore Confit of Duck 6 pck Code: 72014 Was €24.00/kg NOW €19.95/kg

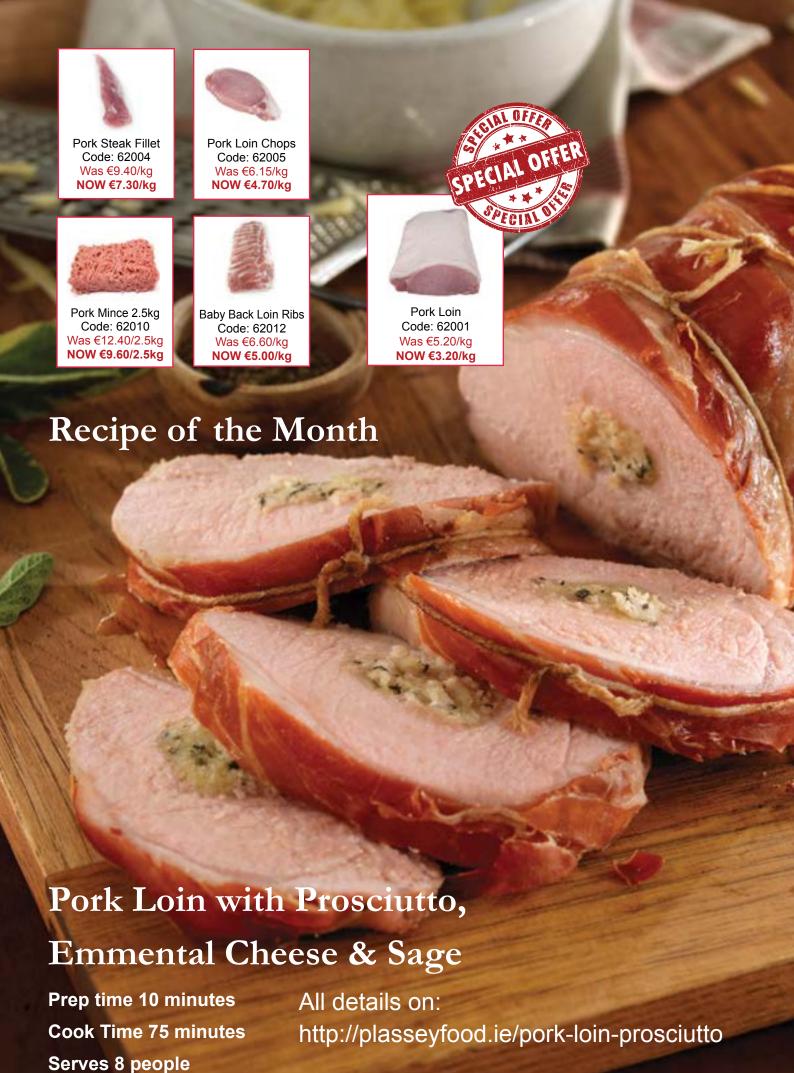


Skeaghanore Fresh Duck Legs 6 pck Code: 72015 Was €19.20 NOW €15.90



Skeaghanore Smoked Duck Breast 220gx6 Code: 72016 Was €52.00 NOW €40.00







# FAVOLOSO FavoLoso Authentic Italian Style Pizza's

Absolutely Fabulous Foods pizza bases are handmade in Ireland daily. Our bases are made using the traditional Italian method to produce fabulous tasting pizza.

They are part baked and blast frozen directly from our stone ovens to trap in all the flavour.

If you love simplicity you'll love our system. Simple choose the required pizza from our extensive pizza range, remove packaging and place in the stone oven and serve perfect pizza in just 3 1/2 minutes.

They can also be cooked in a Merry Chef or turbo chef in just 2 minutes or a convection oven, the time depends on the model.

#### **Existing Customers**

launching our newly branded

### FavoLoso Pizza

The same great pizza with our fresh new look.

#### **EARLY SEASON OFFER**

(limited to 2 purchases per customer) Buy any 3 cases of sauced bases and receive 2 cases (10 Units) x 12" ready made FREE or Buy any 6 cases ready mades and receive 2 different ones FREE



#### **New Customers**

1 x Twin glass oven 1 x ven install and staff training 1 x Pizza Paddle 1 x Pizza Cutter 12 Menu Cards customised 3 A2 posters 3 A3 posters 6 cases of ready made 12" pizzas

or 2 cases pizza bases and a case of mozzarella Normal RRP €3350.50 EARLY SEASON OFFER

> €2850 incl. VAT Save €500

Call for a free Demo today. Offer available while stocks last.

#### WHAT ARE THE BENEFITS

- High Profit
- Quality Italian built stone oven
- Extends food service hours (late night)
- National Distribution
- No Royalties
- Low cost oven payment plan available
- Cooks from frozen in just 3 minutes
- 100% natural ingredients

#### REQUIREMENTS

- · Low skill needed in store training provided
- No extraction needed
- Suitable for front of house use
- Fits on most counters
- Wall mountable oven
- Oven plug and play install
- No food wastage
- Full POS package supplied

No Wastage, No hassle just High Margins. Some hotels are reporting margins of up to 85% !! Now your staff can serve perfect pizza, any time, any place. Now is the time for you to get your slice of the pizza market.



# Pizza Toppings



Italian Pizza Sauce 15kg Code:ts120 Was €21.99 NOW €17.50



Love Olive Mixed Olives 1kg Code: 63009 Was €11.25 NOW €9.35



Sliced jalapeños 2.8kg Code:371 Was €7.80 NOW €6.00



Smoked Julienne 1kg Code: 1198 Was €6.75 NOW €5.00



Pepperoni 1kg Code: 7159 Was €10.25 NOW €8.00



Pineapple Chunks 24x850g Code: 381 Was €40.00 NOW €32.00

# Sample Profit Forecast

€971

#### Ready Made Pizza

70 x 12" ready made
pizza per week @
sales price of €10 €700

Cost of Stock €217

Electricity (average) €14

Extra labour cost €0

Profit per week €413

**Annual Profit** 

€21,475

**100** x 12" ready made pizza per week @ sales price of €12.95

sales price of €12.95 €1295

Cost of Stock €310

Electricity (average) €14

Extra labour cost €0

**Annual Profit** 

Profit per week

€50,492

#### Sauced Bases 80 x 12" ready made

pizza per week @
sales price of €10 €800

Cost of Stock €168
Electricity (average) €14
Extra labour cost €0
Profit per week €618

**Annual Profit** 

€32,136

 120 x 12" ready made

 pizza per week @

 sales price of €10
 €1200

 Cost of Stock
 €372

 Electricity (average)
 €14

 Extra labour cost
 €0

 Profit per week
 €814

**Annual Profit** 

**€42,328** 

# The Perfect Lunch



Cheese & Herb Subroll 12"x 28 Code: 959024

Was €16.50 NOW €13.50



Maize Topped Subroll 12" x 28 Code: 959014

Was €14.50 NOW €11.75



9 Grain Subroll 12" x28 Code: 959013 Was €14.50 NOW €11.75



Sesame & Nigella Panini 130g x 18 Code: 28100 Was €7.50 NOW €6.25



Salud Plain Tortilla Wraps 25cm x 144 Code: 37125 Was €25.50 NOW €19.50



85g x 48 Code: 1663 Was €21.95 Now €17.50



Premium Sliced Ham 500g Code: 63215 Was €3.35 NOW €2.75



Sliced Italian Prosciutto 500g Code:732001 Was €14.30 Now €9.95



Sliced Milano Salami 500g Code: 73205 Was €10.25 Now €7.95



Alfees Real Mayo 10kg

Code:1301

Was €23.00

Now €17.50



Ballymaloe Country Relish 5kg Code: 73523 Was €30.00 Now €24.00



Love Olive
Cherry Tomatoes 1.15kg
Code: 59010
Was €13.50
Now €10.50









# Award-winning goats cheese From county Cork

Fresh goats cheese straight from the farm produced by Bluebell Falls, a family business run by Victor & Breda O'Sullivan in Newtownshandrum, Co. Cork.

Breda, the cheesemaker, is overseeing every aspect of production and packaging. Morning and evening milk is used to make each daily batch of fresh Bluebell Falls cheese.

Production is a traditional natural process, with milk transferred direct from the milking parlor to the dairy each day. Milk is chilled, pasteurised, and made into curds with vegetarian rennet.

# Is goat cheese good for you? We say YES!

Goat cheese, like goat milk, is easier on the human digestive system and lower in calories, cholesterol and fat than its bovine counterpart. The fats found in goat milk products are high in middle chain fatty acids, which are easier for the body to process than those found in cow's milk.

## Did you know?

Goats cheese is half the fat and double the protein!

Compared to cows milk

# The healthy facts about goats cheese:

#### It has fewer calories than cow's cheese.

Goat cheese clocks in at just 75 calories per ounce—significantly less than popular cow cheeses like mozzarella (85), Brie (95), Swiss (108), and cheddar (115).

## It also has more vitamins and minerals than cow's cheese

Goat's milk is richer in essential nutrients vitamin A, vitamin B, riboflavin, calcium, iron, phosphorus, magnesium, and potassium.

#### It's easier to digest.

Goat milk has less lactose and a slightly different protein structure than cow's milk. These subtle shifts actually make a big difference: Even people who are allergic to cow's milk can usually drink goat's milk without issue.

#### Goats are easier on the earth.

Since they're smaller than cows, they require less space and less food. Goats can also survive in places where other dairy animals literally can't: They're opportunistic foragers who happily munch on a wide variety of plants that cows won't eat, like desert scrub, weeds, trees, shrubs, and aromatic herbs.









Bluebell Falls original 500g Code: 77004 Was €10.50

Was €10.50 Now €7.65



Bluebell Falls honey 500g Code: 77005 Was €11.50 Now €8.50



Bluebell Falls pepper 500g Code: 77006 Was €11.50 Now €8.50

# Valentia Island Farmhouse Ice Cream Pure Pleasure!











# Dessert inspiration!

## Hand crafted artisan desserts

Deliciously creamy artisan desserts. Made in Listowel, Co. Kerry from the highest quality ingredients, hand finished and individually portioned.

Taste the difference!

#### **Features and Benefits**

- High-quality ingredients
- Hand crafted & decorated
- Made fresh then instantly blast frozen to ensure freshness and preserve flavours
- Defrost & serve
- Easy to further decorate if preferred



Baked Vanilla Cheesecake Portion Code: 84007 Was €26.50 Now €18.50



Lemon Coldfill Cheesecake Portion Code: 84010 Was €26.50 Now €18.50



Baked Belgian Chocolate Cheesecake Code: 84001 Was €26.00 Now €18.50



Baked Vanilla Cheesecake Mini Code: 84008 Was €26.75 Now €18.75



Lemon Coldfill Cheesecake Mini Code: 84011 Was €26.75 Now €18.75



Baked Belgian Chocolate Cheesecake Mini Code: 84002 Was €26.75 Now €18.75

See product catalogue for all available varieties:

- Raspberry cheescake / Strawberry cheesecake
- Chocolate tartlet / Lemon tartlet
- Italian chocolate Amaretti dessert

# Made by Chefs for Chefs









## House Wine Special



Brisa Rose Cabernet Sauvignon/Merlot - 12x750ml was €108 NOW €96
This is a brilliant pink wine with slight hints of cherry-red. Its aromas are reminiscent of red fruits such as blackberries and raspberries. It is refreshing and balanced on the palate, with a medium body, pleasant acidity and persistent fruit flavours.

11 # 11/18

#### Vista Brisa Cabernet Sauvignon - 12x750ml was €108 NOW €96

It presents a red colour with violet highlights. In the nose the outstanding aromas are of blackberries, plums and black cherries, blended with hints of vanilla. In the mouth there are smooth, rounded tannins and flavours of red and black fruits, enhanced with notes of caramel.

#### Vista Brisa Chardonnay - 12x750ml was €108 NOW €96

This is a pale yellow wine with golden highlights. It offers us aromas of tropical fruits surrounded by gentle wood aromas. It is fresh and rounded in the mouth, with great intensity: the fruit flavours found in the nose mingle with exquisite touches of vanilla and caramel.

#### Vista Brisa Sauvignon Blanc - 12x750ml was €108 NOW €96

This is pale yellow in colour with greenish highlights. It possesses strong aromas of tropical fruits such as passion fruit, white flowers, such as jasmine and orange blossom and touches of citrus. It is juicy in the mouth with a delicious acidity, making it a fresh and attractive wine.

#### Vista Brisa Merlot - 12x750ml was €108 NOW €96

This wine is deep red in colour with violet highlights. It offers intense aromas of red fruits and plums, overlaid with pleasant notes of wood. It tastes fruity on the palate, with rounded tannins, which, together with a delicious acidity, go to make up a long, delightful finish, plenty of mature fruits.

#### Romania

#### Calusari Pinot Grigio - 6 x 750ml was €54 NOW €48

Lovely, opulent aromas of grapefruit and peach follow through to a lithe body, with loads of fruit as well as abundant melon and apple character and citrusy acidity.

#### Calusari Sauvignon Blanc - 6 x 750ml was €54 NOW €48

A cracking wine from Romania that needs to be tasted. An excellent Sauvignon blanc with a dry crisp finish, perfect with any seafood dishes or summer salads.

#### Calusari Pinot Noir - 6 x 750ml was €54 NOW €48

Light, soft and welcoming nose of autumn fruits. Soft smooth & spicy flavours throughout with generous soft red fruit flavours & a lovely elegant finish.



#### Argentina

#### Don Apro Chardonnay - 12x750ml was €108 NOW €96

Very brilliant yellow-greenish tonalities. Fuir bearing and very delicate aromas that reminds green apples, pineapple and mango fruit. Good acidity and lot of softness and greasiness at the time.

#### Don Aparo Malbec - 12x750ml was €108 NOW €96

Colourful and lightly perfumed with big, juicy blackberry flavours, and overtones of plum and black cherry. A good accompaniment to pasta, red meat or even pizza